

Sturbridge Energy Advisory Committee

Meeting Minutes

Date: December 20, 2011

Location: Town Hall, Conference Room 1

Attendees: John Schneider, Kenneth Elkinson, Kerry Fuqua

Absent: None

Other Guests: Priscilla Gimás, Shaun Suhoski

3:10 PM call to order

- Discussion was had primarily around BlueWave and ACE
- There was concern about all of the responding companies being able to retain financing for a solar power project. The general consensus was that given the maturity of the industry and the models this would be a concern regardless of the company chosen.
- S Suhoski stressed that relationships and experience with state and federal level policy-making agencies will have a strong impact on the ability to implement a solar program and believed BlueWave has demonstrated superiority in this criterion
- A weighted ranking was complete giving everyone the opportunity to contribute to the scores. The completed ranking was:

	Weight	BlueWave	Bluewave weighted	ACE	ACE weighted
Contact and strength of relation with National Grid	10%	2	0.2	3	0.3
Contact and direct involvement with state policy	20%	3	0.6	2	0.4
Ability to gain financing	30%	2	0.6	2	0.6
References	30%	3	0.9	2	0.6
<i>Presence over the terms of the contract</i>	10%	2	0.2	3	0.3
<i>Total</i>			2.5		2.2

1 = poor, 2 = average, 3 = best

- The committee reviewed and updated the draft PPT that will be presented to the BOS (target presentation date of 1/17/2012)
- Action Items
 - ✓ Update PPT
 - ✓ Schedule next meeting
- Next meeting tbd
- Adjourn 4:01 PM